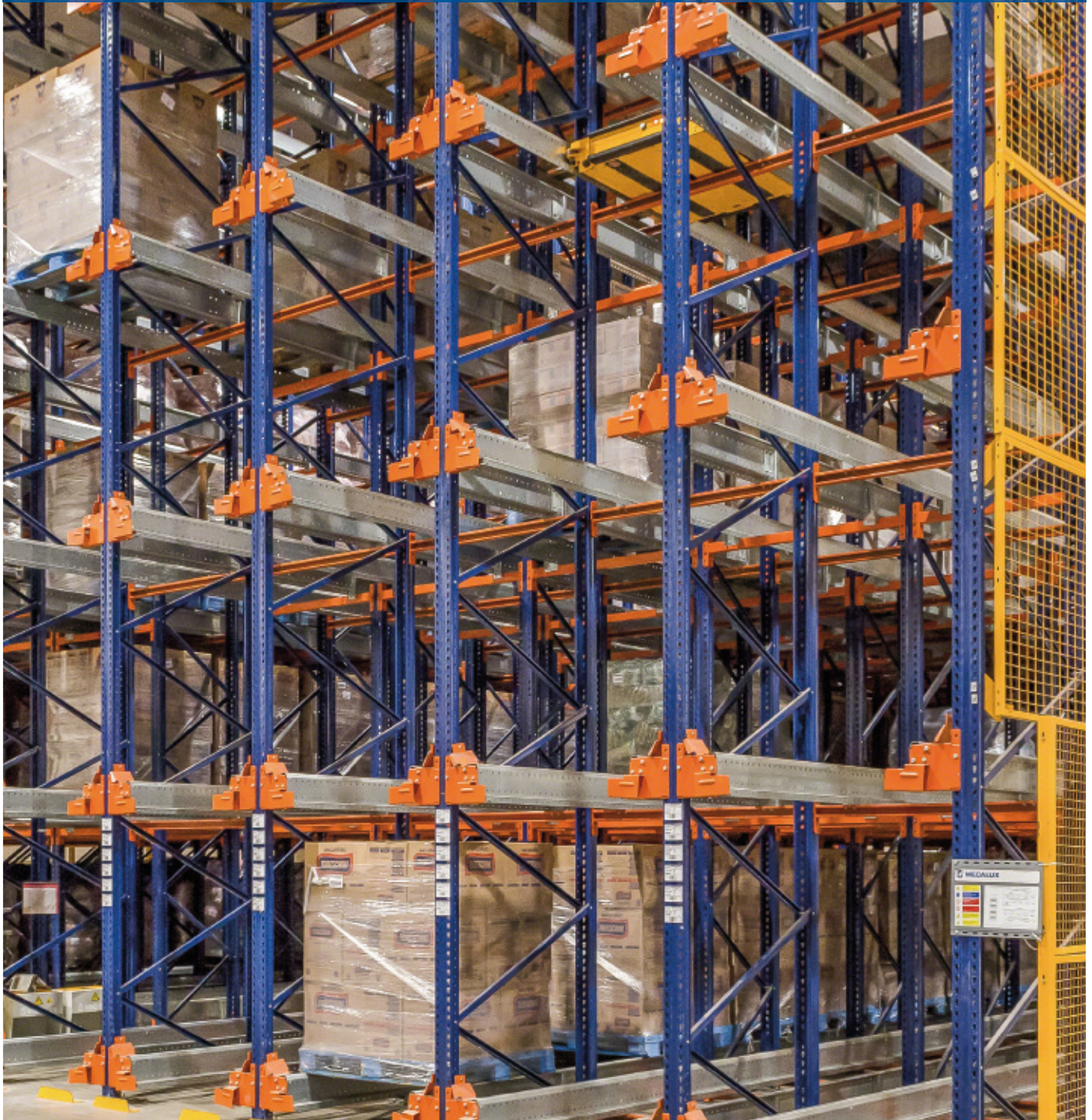




Case study: Selmi

An organized warehouse means higher productivity

Country: Brazil



The Brazilian food company Selmi has renovated its warehouse in Rolândia (State of Paraná) by installing three Interlake Mecalux storage solutions: selective pallet racks, drive-in racks and racks with the Pallet Shuttle system. Combining these systems provides a storage capacity for 3,263 pallets. It helps classify the goods according to their demand and expiration date, which simplifies the operators' work and speeds up the housing and distribution of 1,400 pallets per day.

Italy to Brazil

Selmi is one of the largest food companies in Brazil. It was started in 1887 under the guidance of Adolpho Selmi, when he emigrated from Italy and disembarked at the Port of Santos (in the State of São Paulo) hoping to spread the culinary tradition of his homeland. Today, the company has two factories in Brazil: one in the town of Sumaré and another in Rolândia. It also owns and operates ten distribution centers in the cities of Rio de Janeiro, Curitiba, Itajaí, Brasília, Belo Horizonte, Campo Grande and Canoas, with over 4.2 acres of storage space altogether.

Fresh logistics

Logistics is one of Selmi's main activities. Thanks to a solid supply chain organization, Selmi delivers orders up to 72 hours from when customers request them.

To achieve this, it has reorganized the distribution of its 1.28 acre warehouse based in the town of Rolândia. *"It is located in a strategic region, very close to our customers so we can dispatch orders fast. However, improving product management was at the top of our list and wanted to make our space count,"* explained Márcio Aparecido Santiago de Oliveira,



general manager at Selmi. The company's priority was to secure as much storage capacity as possible, while still efficiently managing the many different SKUs within its product catalog. The company sought out Mecalux's input because, in the words of the general manager, *"this is a multinational with a long-established track record and expertise in the logistics sector."*

Mecalux has equipped the Selmi warehouse with three different storage systems: pallet racks, drive-in racks and racks with the Pallet Shuttle system. *"The installation went quickly. It met the agreed deadlines and we continued doing busi-*

ness as usual without interruptions in our customer service," Santiago de Oliveira declared. Each day, the warehouse receives an average of 700 pallets with finished products directly from manufacturing. It also dispatches another 700 for quick deliveries to the company's customers (mostly in Brazil).

Having different storage solutions in the same space has the advantage that operators can sort goods according to their characteristics and demand level. *"We have achieved a swift flow of goods, can store them all in perfect condition and no mistakes occur,"* Selmi's manager said.



Pallet racks

They are 9 m high and have a storage capacity for 336 pallets. A unique feature of these racks is that they give direct access to the products, which speeds up the storage and order fulfilment work.

Versatility in pallet racks also means that different sized goods can be stored in the seven storage levels that it has at its disposal. These racks store pallets of a range of items, such as spaghetti, macaroni, instant noodles and biscuits.

The combination of three different storage systems streamlines how goods are arranged based on their characteristics and demand level

Drive-in pallet racking

They comprise a set of lanes with pallet support rails at each level. There is room for a total of 1,127 pallets filled with finished products.



**Márcio Aparecido
Santiago
de Oliveira**
General Manager
at Selmi

"We have reaped the benefits of the Mecalux Pallet Shuttle system, especially the sound inventory management. I can't tell you just how satisfied we are with the storage solutions installed by Mecalux. We already plan to implement more racks in the rest of the warehouse."



Operators, pushing reach trucks, enter the inner lanes with the load raised above the level where it is going to be deposited. On the floor, guide rails make it easier for forklifts to be centered and move safely inside lanes, minimizing accidental damage to the racking.

High-density racks and the Pallet Shuttle system

Mecalux has fitted out two blocks of 37.7-foot-high, six-level, 92-foot-long compact racks with space for 25 pallets depth-wise. In total, up to 1,800 pallets can be stored, with a 1.1 t maximum unit weight.

Advantages of the Pallet Shuttle system

"The Pallet Shuttle has optimized the capacity of the warehouse and, at the same time, has sped up the entry and exit of goods," Oliveira said. This high-density system makes use of all the available space. It offers greater storage capacity and fea-

tures an electric shuttle that inserts and extracts pallets from their locations with total autonomy.

It operates quickly, simply and requires minimal movements: the operators place the motorized shuttle into the channel, they deposit the pallets into the first position of the racks, and the Pallet Shuttle transfers them directly to the first free location autonomously.

By eliminating the need for forklifts inside storage lanes, Selmi has reduced maintenance costs: less handling equipment means fewer blows to the rack structure, for example.

"Since we carry food products—meaning expiration sensitive products—, we work according to FIFO criterion (first in, first out)," the company manager said. The pallets are funneled into a storage lane and unloaded at the opposite end of the rack.

The Pallet Shuttle provides a constant flow of product inputs and outputs



The operator sends movement orders to the Pallet Shuttle by means of a Wi-Fi connected tablet. It has a touch-screen interface and a very intuitive software that requires no special training to use. Each tablet can interact with all the shuttles in the warehouse, following a prioritization protocol. The battery charging system is easily accessible to operators. A spare insertable battery means the shuttles are always operational.



Efficient food product management

With three different storage systems in place, the company can better organize its goods. The warehouse's distribution has an impact on the operators' work when it comes to locating the items requested by

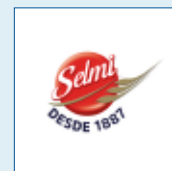
customers. Consequently, it also affects the delivery timeliness. The racks make use of the warehousing area, so Selmi gains the biggest possible storage capacity. The company has also implemented the Pallet Shuttle system, a solution that

adds speed to the pallet inputs and outputs. In short, all three Mecalux solutions have been completely geared to Selmi's unique way of doing business, with its different product sizes, characteristics and rotations.



Advantages for Selmi

- **Warehouse organization:** each item is placed on the most suitable racks taking into account its characteristics and level of demand, which speeds up the preparation of orders.
- **Storage capacity:** the three Mecalux storage systems take advantage of the available space and offer a total storage capacity for 3,263 pallets.
- **Agile operation:** the Pallet Shuttle system is equipped with a motor-powered shuttle that inserts and extracts the goods from their locations without any additional intervention, i.e. autonomously, making storage tasks much quicker.



Technical data

Drive-in pallet racking

Storage capacity	1,127 pallets
Pallet size	39" x 48"
Max. pallet weight	1.1 t
Racking height	32.5'

Pallet racks

Storage capacity	336 pallets
Pallet size	39" x 48"
Max. pallet weight	1.1 t
Racking height	29'

Semi-automatic Pallet Shuttle

Storage capacity	1,800 pallets
Pallet size	39" x 48"
Max. pallet weight	1.1 t
Racking height	38'

